



## ■ Tap into the unique expertise of Loral Skynet Professional Services.

**From configuring a network to buying a satellite, we will provide the level of expertise you need.**

Loral Skynet Professional Services offers you all the benefits of our experience and knowledge, plus the confidence that comes with our reputation.

For more than 40 years, we have managed and operated our own and other companies' satellites from acquisition through launch to in-orbit operation. We've amassed a body of satellite engineering and operations knowledge second to none in the industry.

You can also benefit from our expertise in satellite-based networks, including hybrids with fiber. We have designed robust solutions to meet the networking needs of customers on every continent. Planning and design, building and managing, operation and maintenance — you can have us support all or any part of the project lifecycle.

However you choose to use our services, you can count on Loral Skynet to meet your budget and schedule requirements.

### **Network Integration: Let us help you set up a network of your own.**

While satellites are at the core of Loral Skynet service, our expertise goes far beyond them. Using off-the-shelf, standards-based services and equipment, as well as terrestrial infrastructure, we can help you meet your networking needs in the simplest, most efficient way.

Your business needs may require you to implement a dedicated satellite hub to enable private and secure connectivity to multiple locations. Your network may include Very Small Aperture Terminals (VSATs) for access around the world, even in the most remote areas. Or, you may need IP services for multicast streaming; distance learning and training; multimedia for corporate communications; and point-to-multipoint distribution of large files.

Our ability to customize a network that you own is Loral Skynet's distinctive capability. We can design and implement a dedicated satellite network that is cost-effective, flexible and meets your growing needs.



**Take advantage of working with our professionals in two core areas:**

- Network Integration
- Satellite Practice

There is no need to do everything yourself — in fact, there is every reason not to. The professionals at Loral Skynet are ready to:

- Complement your staff capabilities with satellite-based expertise
- Free up your internal resources so you can focus on core business needs
- Add skills necessary to increase your speed to market
- Reduce your need to recruit, train, and retain staff with specialized skills

## Satellite Practice: Let us help you with the satellite itself.

From the moment you decide to buy a satellite, Loral Skynet experts can help you evaluate the technical and business aspects of your hardware and any proposals you receive. Further, Loral Skynet provides one of the most comprehensive suite of services for long-term satellite operations. In addition to flying our own fleet of Telstar satellites, we provide outsourced satellite operations services to leading satellite owners and operators. Outsourcing long-term satellite operations to Loral Skynet achieves significant cost savings for satellite owners and enables them to focus on their core business of content distribution. Our Satellite Practice includes:

- Needs assessment
- Satellite design and construction monitoring
- Design and building of telemetry, tracking, and control (TT&C) ground systems
- In-orbit testing
- Operating and managing the satellite

## Whatever your specific needs, we will tailor our comprehensive Professional Services to meet them.

Recent projects include:

- Network assessment and requirements
- Network architecture design
- Technology platform assessment
- Program management
- Developing operations and maintenance plans
- Providing contract management support
- Lifecycle management
- Supplier selection and management
- Service management
- Spares management
- Testing and diagnostics support
- Providing Tier 2 and 3 support
- Collocation agreements

## Count on Loral Skynet for your satellite bandwidth and networking requirements, too.

If you need full-time or occasional-use satellite bandwidth, Loral Skynet has the capacity and coverage to serve you.

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Visit [www.loralskynet.com](http://www.loralskynet.com) or contact your Loral Skynet representative today.

A trusted name in the satellite industry for over 40 years, Loral Skynet combines a wide range of satellite services with an established hybrid VSAT/fiber global network infrastructure. We offer a unique, single source for all broadcast, data network, Internet access, IP, and systems integration services. You can depend on Loral Skynet for secure, high-quality worldwide connectivity and professional expertise to make your business a success.

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